

# Future-Proof Your Legal Function

Leveraging tech + innovation to survive today and thrive tomorrow





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# the current state

- we are in a technological revolution
  - we've all heard of AI - been around for decades / now being released commercially, with tools such as ChatGPT
  - it's being imbed in a number of legal tech tools to drive efficiencies and capture data, enabling attorneys to provide clients better service
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- today's clients are demanding more of legal counsel (e.g., AFAS, increased business acumen, etc.)

# why does this matter?

- legal industry is based on precedent + risk mitigation with little emphasis on innovative or creative thinking
- responding to the demands of today's clients by using these tools will create a competitive advantage and determine who survives this current technological revolution



# don't believe me?

- by 2024, legal departments will have automated 50% of legal work related to major corporate transactions - **Gartner**
- “[g]enerative AI could automate 44% of legal tasks in the U.S.” - **Goldman Sachs**
- **Bottom Line: the way lawyers show value to clients must change**

# best practices

- embrace technology
- agile work environment
- process management
- knowledge management
- data analytics
- clear communication channels



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## 01 Process Management.

**what:** identify, analyze, and improve workflows

**how:** evaluating current processes, identifying areas for optimization, and implement necessary changes

**benefits:** enhanced efficiency, reduce costs, ensure consistent + high quality legal services

**examples:** Intake, file closeout, contract review, outside counsel selection

## 02 Law Firm + Dept. Management.

**what:** platforms that centralize the operations of your firm or department

**features:** intake, process checklists, billing, tasks, communications

**benefits:** centralized locale for the critical functions of your firm or dept., reduced time, reduced error

**examples:** Clio, MyCase, PracticePanther, Brightflag, SimpleLegal, Lawcadia



## 03 Workflow Automation.

**what:** tools that automate contract approval processes + workflows

**features:** enable creation of automated approval chains, notifications, and reminders

**benefits:** ensure that contracts progress through the appropriate stages smoothly and in a timely manner

**examples:** Streamline.AI, LawVu, Tonkean

## 04 Document Assembly.

**what:** tools that enable the creation of contracts using pre-defined templates + clauses

**features:** allow users to quickly generate contracts by selecting relevant clauses, variables, and information

**benefits:** centralize and manage contract templates, ensuring consistency and compliance across contract creation

**examples:** HotDocs, Contract Express, Avokka, Litera

## 05 Contract Lifecycle Management (CLM).

**what:** software platforms providing E-T-E contract management solutions

**features:** drafting, negotiation, approval workflows, version control, e-sig, and analytics

**benefits:** automate various stages of lengthy contract lifecycles, enhancing efficiency and reducing manual tasks

**examples:** IronClad, ContractPod.AI, Icertis

## 06 Natural Language Processing (NLP).

**what:** technologies used to extract and analyze contract data, identify key clauses, and automate contract review processes

**features:** allow for bulk upload of contracts for review in fraction of time

**benefits:** help with contract analysis, risk assessment, contract data extraction for efficient contract management

**examples:** CoCounsel (casetext), LexCheck, Evisort, LinkSquares

# challenges/limitations

- stakeholder buy-in
- user adoption + change management
- implementation complexity
- customization + flexibility
- data quality + extraction
- legal + regulatory compliance




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thank you

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